



Early Inspiration. Future Success.

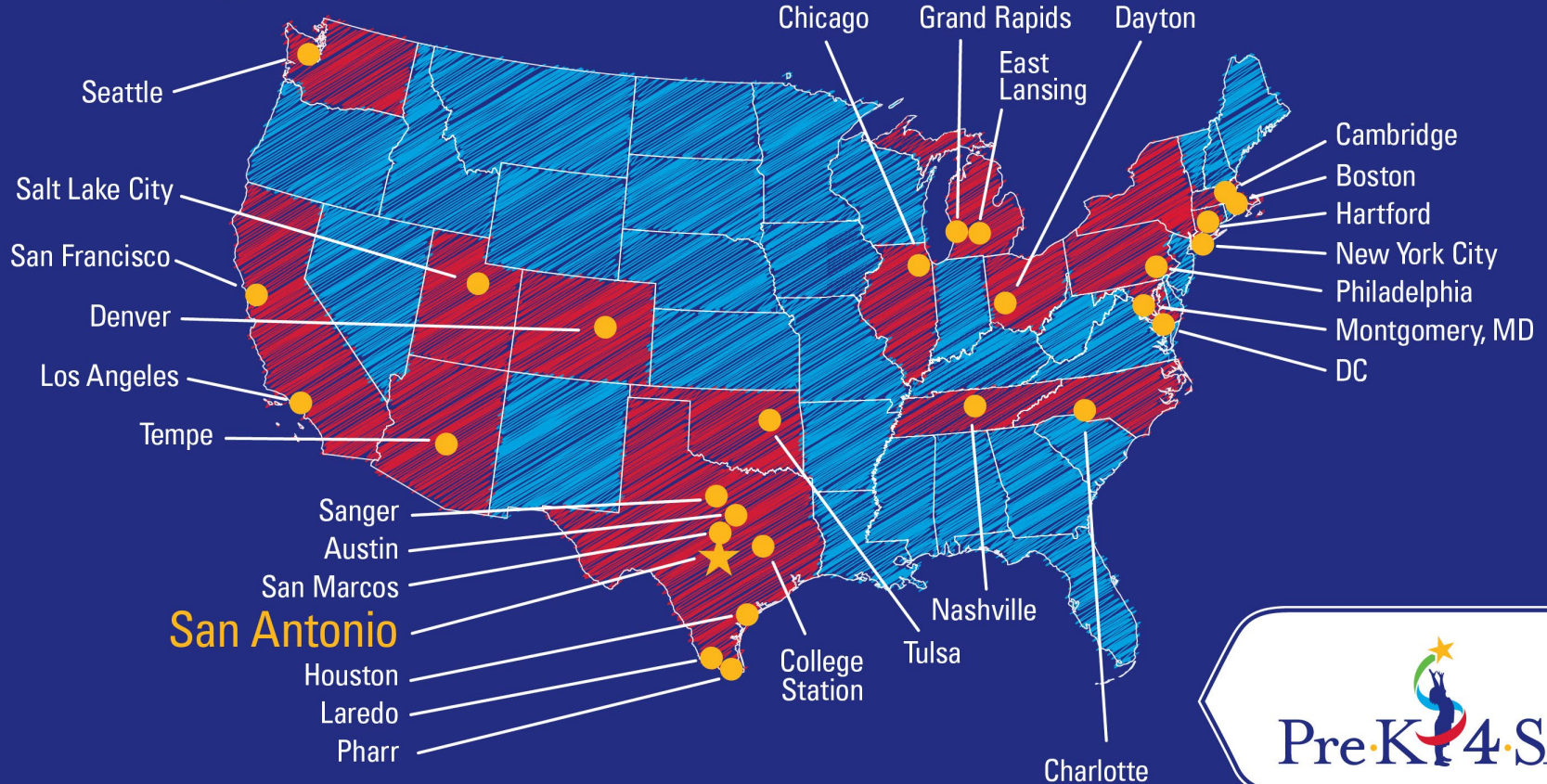
CONSULTING ENTERPRISE PSA

5.9.2023

DRIVING THE DIALOGUE



Shaping the Future



STRATEGIC PLAN – GOAL 5



Leverage Pre-K 4 SA's position as a national leader and expert in high-quality early learning and care to advance early childhood policy, research, and innovation.

Supporting Goal 5B	Strengthen local, state, and national partnerships that help to advance the field of early childhood education
Strategy	<u>Technical assistance center</u> : Establish revenue-generating technical assistance center to showcase San Antonio and provide guidance to other communities interested in early learning

RFP TIMELINE



Date	Action Item
12/13/2022	RFP Released
02/01/2023	RFP Closed – Five proposals received
02/27/2023	Evaluation Meeting and Scoring
3/6/2023	Award Letter sent to Vendor
05/09/2023	Submission to Board of Directors
5/15/2023	Contract to start if approved

CONTRACT TERMS



Contract Terms;

- Bounceology, Inc.
- 2-year contract, (1) 1-year renewal option
- Total estimated value: \$540,000.00

Key deliverables:

- Identify revenue-generating assets
- Develop asset catalog
- Research best practices and identify key prospects
- Marketing, PR and Outreach to secure clients
- Identify possible staffing needs



RECOMMENDATION



Staff recommends Board approval of a professional services agreement with Bounceology, Inc. to provide consulting services for Pre-K 4 SA to support the development and implementation of a Consulting Enterprise model for a term of two years, with one, one-year option to renew for a total contract value not to exceed \$540,000.00.



QUESTIONS?